CATALOGUE No. 8

Phoenix International Light Company

317-319-321 Chestnut Street

MILWAUKEE, WIS.

SALUTATION

We take pleasure in presenting this Illustrat 4 Ca alogue to the Trade wherein they will find that we have added several good articles in our Jobbing Department, such as Gas Fixtures, New Air Burners, etc., etc.

We call your attention to our long experience in the Incandescent Gas Supply business and our resulting knowledge of its manufacturing details and selling methods.

We manufacture the very best class of goods that can be produced with modern machinery, expert help, highest priced material and utmost care.

We have moved to our new building, 317-319 Chestnut Street, where we will be in a position to turn out 20,000 Mantles of the highest quality daily.

We can positively assure you of reliable goods, prompt shipments, liberal treatment.

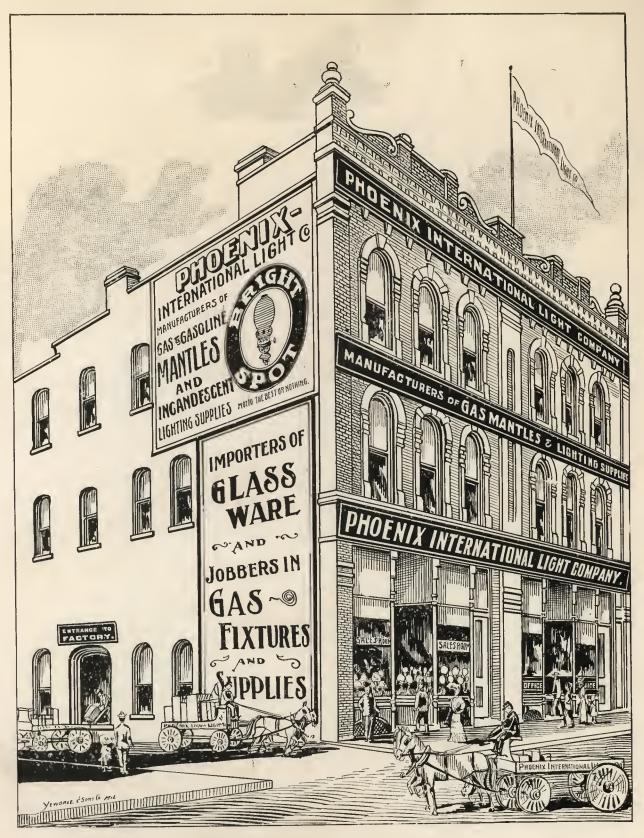
PHOEN X-INTERNATIONAL LIGHT CO.,

Catalogue No 8.

Milwaukee, Wis.

August 1st, 1904.

Prices Subject to Ch. nge Without Notice.



MANUFACTURERS OF

HIGH-GRADE

GAS AND GASOLINE MANTLES

IMPORTERS AND JOBBERS OF

GAS FIXTURES AND INCANDESCENT LIGHTING SUPPLIES

SPECIAL DISCOUNT

FOR-

CATALOGUE No. 8. 50%

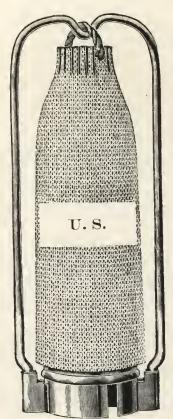
ALL QUOTATIONS ARE SUBJECT TO CHANGE WITHOUT NOTICE.

PHOENIX-INTERNATIONAL LIGHT CO.

317-319 Chestnut Street, MILWAUKEE.



U. S. Mantles.







Eagle or Try Me.

Quality the Same Single Weave.

The Best Cheaper Grade Mantle Made.



All Our Mantles Can Be Used for Gas, Gasoline or Street Lighting.

Mantles.



Volcano or O. K.

Quality the Same. Single Weave

Mantle,

This is a Standard Brand; Strong,

Durable and Gives Brilliant

Light.



Per 100......\$20 00 | Per 100......\$16 00

Bright Spot or Phoenix Special.



Quality the Same. Single Weave

Mantle.

These Two Brands Need no
Recommendation, as They

Are Well Enough

Known.



Per 100....\$24 00 | Per 100.....\$20 00

All Our Mantles Can Be Used for Gas, Gasoline or Street Lighting.

A Pleased Customer is the Best Advertisement,

Phoenix Arc Mantles.



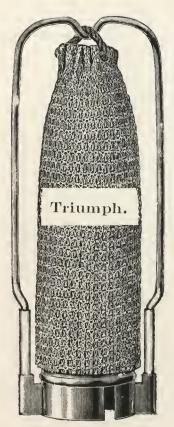
Highest Quality.

This Mantle is made of extra heavy
weave which insures most durability and highest Candle
power.

We recommend them highly for Cluster Lights.

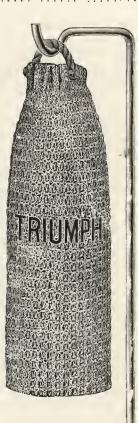


Per 100.\$28 00 | Per 100. \$24 00



Triumph.

A high grade Triple Weave Mantle, known as "Queen of All."



Per 100......\$26 00 | Per 100......\$22 00

All Our Mantles Can Be Used For Gas, Gasoline or Street Lighting.

Fair Dealing is Our Success.

Mantles.



Perfection.

Triple Woven.

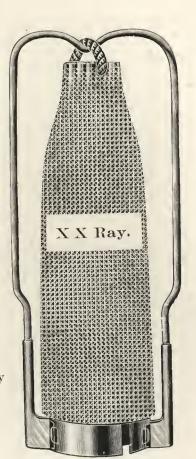
Best results are obtained from the Perfection Mantle.

XX Ray.

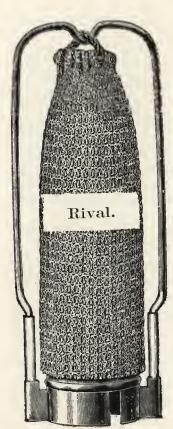
Double Weave Mantles.

100 Candle Power

Illumination Power, Durability and Uniformity cannot be surpassed.



Per 100 Same in loop.

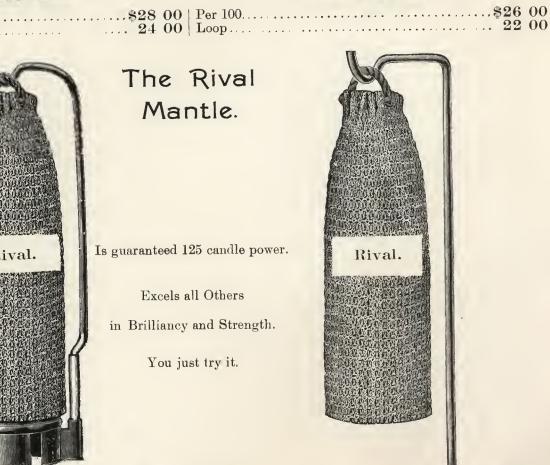


The Rival Mantle.

Is guaranteed 125 candle power.

Excels all Others in Brilliancy and Strength.

You just try it.



......\$32 00 | Per 100.....

.\$28 00

Mikado Mantles.

Single Woven.



Single Woven.

Guaranteed 100 Candle Power.

Non-Shrinkable.

This Mantle is made of Imported Japanese Thread and manufactured under an entirely new process.

We make exclusive brands of Mantles for any burner, or quality desired. Write for special quotation.



Triple Woven.



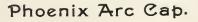
B. L. Cap Mantles.

 $4\frac{1}{2}$ Inches.

Fits the Block and Air Burners.

Supreme Quality.

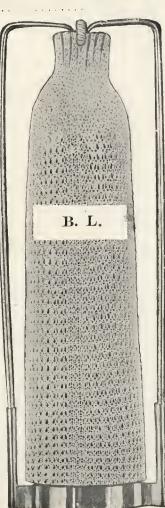
Per 100......\$34 00 Same in Single Weave... 30 00



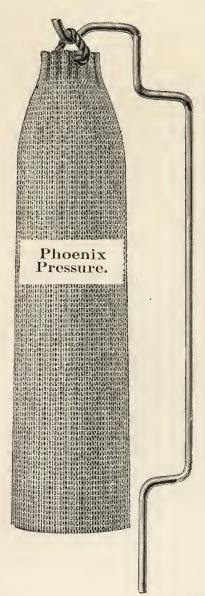
Highest Quality. Single Weave.

41/2 Inches Long.

Can be used for any kind of air burners or cluster lights.



All Our Mantles Can Be Used for Gas, Gasoline or Street Lighting.



Mantles.

Phoenix Pressure or International Arc Loop

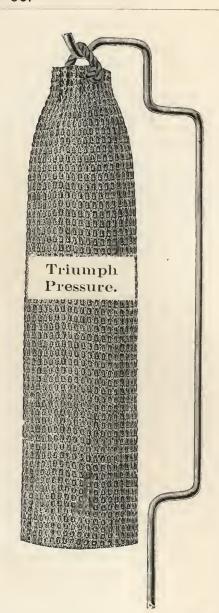
Single Weave. 500 Candle Power.

This Mantle is made of Special Heavy Weave, by New Process; making it durable, and will stand more pressure than any other Mantle on the market.

Triumph Pressure Loop....

Triple Weave. 700 Candle Power.

This Mantle excels all others in Candle Power, Brilliancy and Durability.



Per 100\$26	00
Same Mounted on Double Wire Cap,	
Per 100 33	00

Phoenix-International Gasoline Loop.

Single Weave.

This Mantle is made by an entirely new process, making it more durable than other brands of gasoline mantles.

Per 100.....\$20 00



 Per 100
 \$32 00

 Same Mounted on Double Wire Cap,

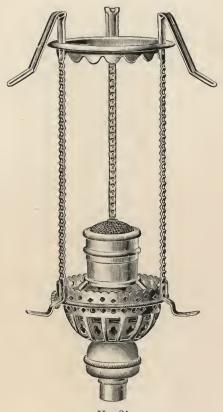
 Per 100
 40 00

Our Mantles are mechanically and scientifically perfect, and embody practical features which insure steady and perfect combustion, thereby giving the whitest light.

All Our Mantles Can Be Used for Gas, Gasoline and Street Lighting.

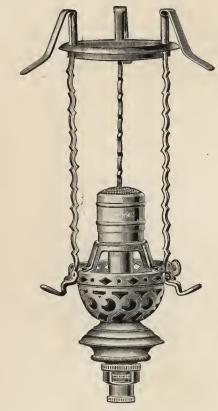
Special Attention Given to Mail Orders.

Burners.



No. 21,

Post Burner. With Adjustable Air Regulator.



No. 134

With Adjustable Gas Regulator and Independent Air Regulator.

Per 100\$20 00 Per 100\$50 00



Gallery Burner.

Best Low Priced Burner Made.

Per 100 \$19 00



No. 136.

Gives Excellent Results with Air-Hole Glassware. Adopted for Natural and Artificial Gas.

Price......\$0 30 | Per 100......\$50 00



With Adjustable Gas Regulator and Independent Air Regulator.

-

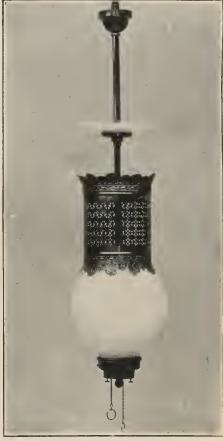
We Sell Every Part of Any Incandescent Lamp.

Cluster Fixtures.





Guaranteed best Construction and Workmanship. The Phoenix Arc Lamp has never been equalled and can never be surpassed.



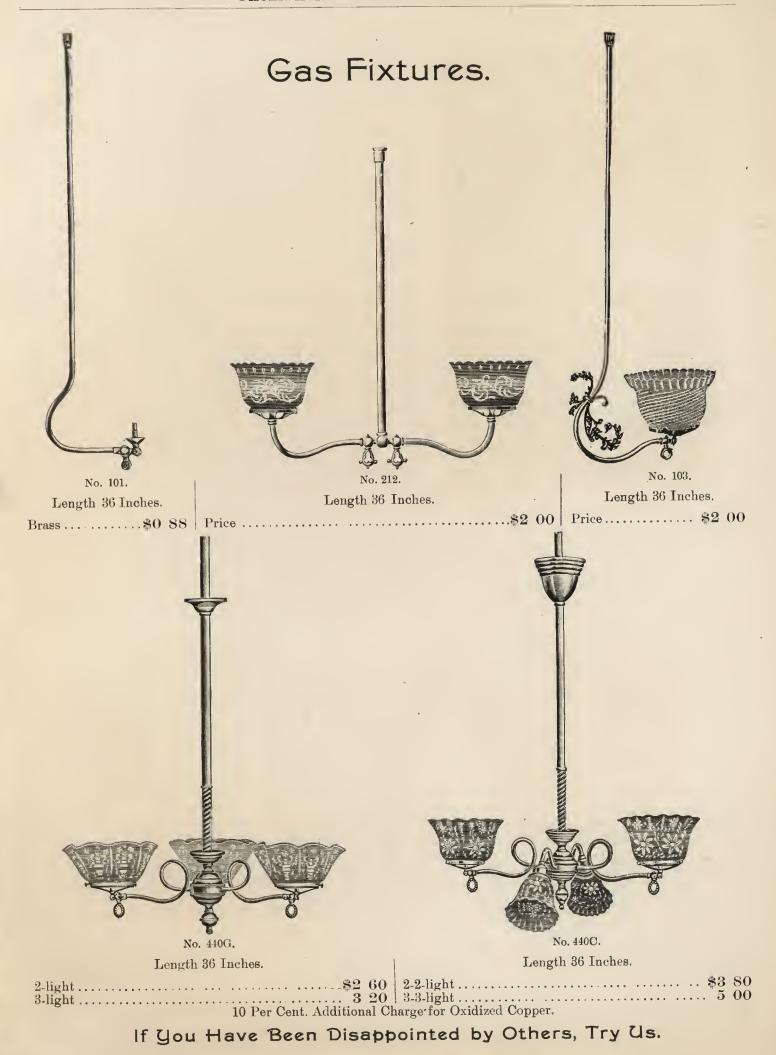
No. 309. Indoor Arc.

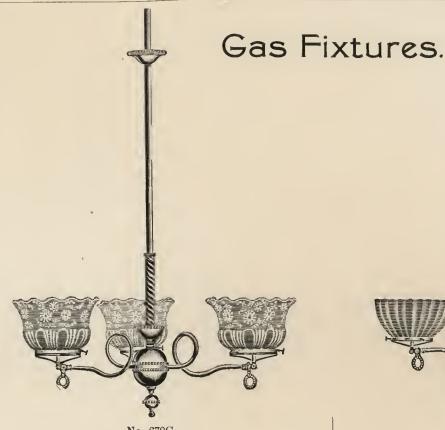
No. 298. Indoor Arc. Finished in Oxidized Copper and Rich Nickel. Four Lights. Price......\$11 00 | Price......\$14 00

Finished in Oxidized Brass. Four Lights.

The above prices include Mantles and Glassware.





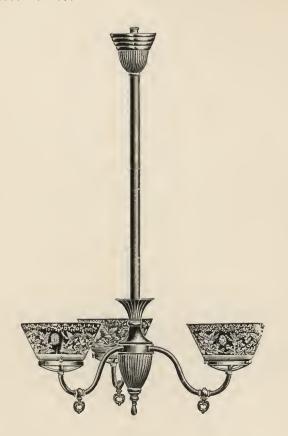


No. 670G.

36 Inches Long.



No. 670C. 36 Inches Long.



No. 1971G.

Length, 36 Inches. Spread, 17 Inches.

1972E.

Length 36 Inches. Spread 14 Inches.

 2-light
 \$4 50
 2-light
 \$5 00

 3-light
 5 20
 3-light
 6 00

Globes and Candles not Included.

Attractive Finish.

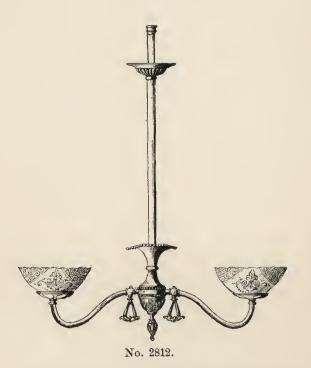


No. 113. Length, 36 inches. Spread, 24 inches.





No. 1907.



Length, 32 inches. Spread 26 inches over all

Globes Not Included.

Careful Workmanship.

Staple Brackets and Fittings.



No. 50. 6 inch.....each, \$0 40
No. 50. 8 inch.....45



No. 204.



No. 203.

L	Burner Cock, 3	inch.	 	. per	dozen,	\$3	00
T.	Burner Cock, 1/2	inch	 	.per	dozen,	2	50
\mathbf{L}	Burner Cock, 1/2	inch	 	. per	dozen,	2	25



No. 205.

Hose Cock (female) 1/2	inch	 	per	dozen,	\$2	75
Hose Cock (famale) 3/2	inch		per	dozen,	2	50
Hose Cock ((female) 14	inch					
Hose Cock (remaie) 4	men.	 	L.o.			



No. 206.

......each, \$1 00 Independent Cock, 3/8 x 3/8 inches.....per dozen, \$3 50



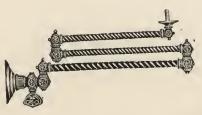
No. 51.....each, \$0 45



No. 52.....each, \$0 50

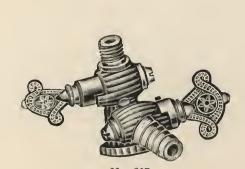


No. 53.....each, \$0 80

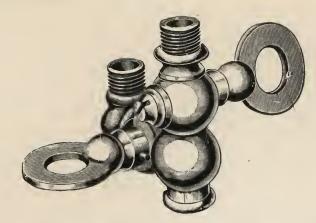


Well Made Goods at Moderate Prices.

Sundries.



No. 207. Double Independent Cock, 1/8 x 1/8.



Double Independent Cock for Portable Hose, 1/8 to Burner.

Per Dozen......\$6 50 | Each......\$0 60



By Passes.

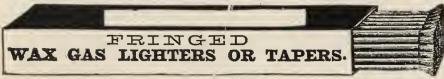


Cigar Lighter. (As Shown).



Self Lighter.

Per Dozen......\$2 40 Per Dozen..... ...\$15 00 By Passes.....per dozen, \$5 00



Wax Tapers.

Per dozen, \$1 00 No. 2.........Per gross, \$7 00 Per dozen, \$0 70 No. 1...... Per gross, \$10 00



Gas Lighters.

Per dozen, \$1 60 No. 2, heavy, best quality......Per dozen, \$3 00



Shade Holders.

4 inch......per dozen, \$1 00 Per gross, \$10 00

All Prices Subject to Change Without Notice.

Nº. 233

Special Attention Given to Mail Orders.

Sundries—continued.



Ground Joint Sockets.



Combination Stork Neck.



Stork Necks and Gum Sockets.



Magnesium Center Supports.

Per Dozen......\$2 00

Per Dozen......\$2 40

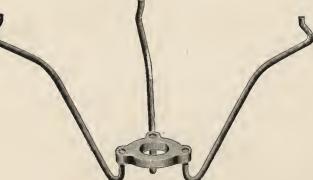
Per Dozen\$3 00

Per 100 \$1 20



Gas Shade Holder.

10 inch.... per dozen, \$7 00 Made of extra heavy polished Brass.



..... per dozen, \$1 50 10-inch.....

Wire Holders.





The Beacon Tripod.

Patented Feb. 16, 1904

The best device on the market for holding Shades on Incandescent Gallery Gas Burners.

It holds 10-inch Shade and Bobesche.

Per Dozen......\$2 50 | Central Draft Lamp Fitting......each, \$0 70

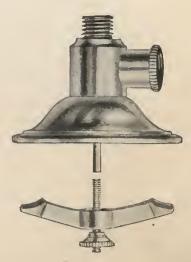


No. 2 or 3.

Lamp Fitting.

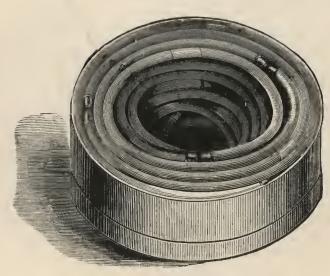
By the use of the above Fittings an Oil Lamp can be used as a Gas Lamp with any Incandescent Burner

No.	2	 	 each, \$0 90
No.	3	 	 each, 1 00



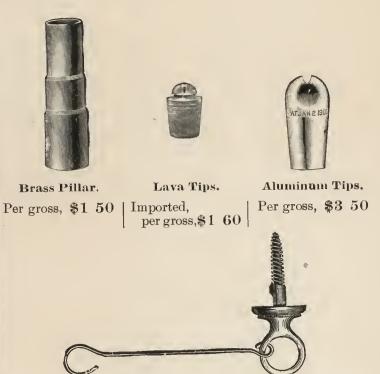
We are Headquarters for Incandescent Supplies.

Sundries—continued.



Tubing.

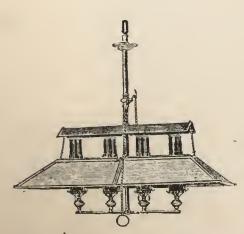
The state of the s	
Best Mohair Portable Tubing, Brass Ends,	
Assorted Colors, from 6 to 12 foot	
lengths per foot, \$0	07
Patent End Stove Tubing, Assorted Colors,	
from 2 to 12 foot lengths per foot	06
Cigar Lighter Tubing per foot	20
Pure Rubber Tubing, 38 per foot	10
Pure Rubber Tubing, ½ per foot	14
Write for Quantity Price.	



Mirror Reflectors.



No. 75. 10 inches deep. per dozen, \$11 00

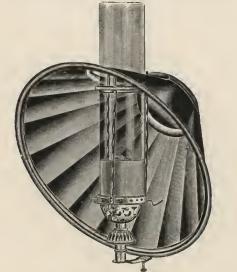


Show Window Reflector.



Ceiling Hook with Screw. Per dozen\$1 00 | Per gross\$9 00

No. 76. 12 inch Flat......per dozen, \$10 00 8 inch Flat.....per dozen,

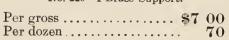


The Champion.

The Champion Reflector is adjustable to any angle, where a great amount of light is necessary. Can be attached to any Incandescent Gas Light Burner. Excellent for Bowling Alleys.

Canopies.

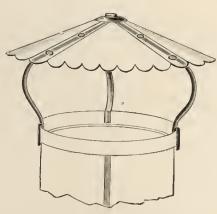






No.	2322	Brass	Supports	

Per gross									.\$8	00
Per dozen	•			•	:					80

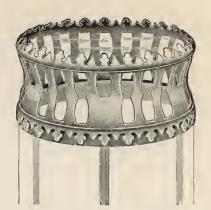


No. 226-3 Brass Supports.

Per	gross.									\$	1	0	00	0
Per	dozen							۰		π		ĩ	Õ	

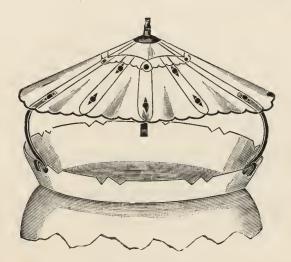


No. 18—Aluminum Crown Canopy, on 2 in. Chimney. Per dozen\$1 50 | Per dozen\$1 60

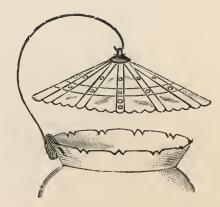


No. 20-Aluminum Crown Canopy, on 25/8 in. Chimney.

Mica Canopies for Gas Globes.



No. 420-Six Inches.



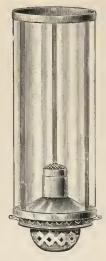
No. 422—Six Inches.

Per dozen......\$1 60 | Per dozen.....\$1 60

Mica Chimneys.



	Per Gross.
6 Inches, 6 Piece Mice	a\$12 00
6 Inches, 3 Piece Mice	a 18 00
7 Inches, 6 Piece Mic	a 16 00
7 Inches, 3 Piece Mic	a 24 00
8 Inches, 6 Piece Mic	a 19 00
8 Inches, 3 Piece Mic	a 32 00
Pressure Mica Chimne	ys 40 00



Pressure Chimneys.

Standard Glassware.









	·	Per Gross.	rer Dozen.
No. 2	0. Best Flint Glass Chimneys, 8 Inches	\$13 00	\$1 20
	0. Imported Glass Chinneys, 8 Inches		
	0. Best Flint Glass Chimneys, 6 Inches		
No. 10	5. Best Flint Glass Cylinders, 7 Inches	18 00	
No. 16	8. Best Flint Glass Cylinders, 8 Inches	19 50	1 70





No. 42.

No. 74. Shade.....per dozen, \$1 60 | No. 42. Shade....per dozen. \$1 70 Less 5c per dozen in bbl. lots—8 dozen. Less 5c per dozen in bbl. lots—8 dozen.

Standard Glassware—continued.



No 66.



Jena, Q Globe.

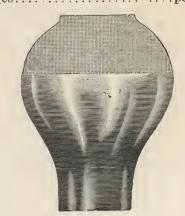


SCH Globe.

	Opan		
16 dozen to Case	 per doz., \$	34 (00
Open Pagkages	ner doz	4 7	50



No. 66.



No. 82.

Clear, Frosted, Frosted Top and Bottom, Half Frosted or Opal per gross, \$16 00	per dozen, \$1	40
Nos. 66-82. Pink, Yellow, Red and Blue	per dozen, 4	00



No. 10.	10 Inch, Opal per dozen,	3 4	00
No. 10.	10 Inch, Green per dozen,	12	00
No. 10.	10 Inch, Pink per dozen,	20	00
No. 10.	10 Inch, Yellow per dozen,	20	00
No. 10.	10 Inch, Cyrano (Red) per dozen,	24	00



Opal Smoke Shade.

No. 43. No. 43	Eye Screens, Opalper dozen, \$1 & Eye Screens, Greenper dozen.	50 60	6 Inch per dozen, §	32 20
No. 43.	Eye Screens, Pink per dozen, 4 (00	7 Inchper dozen,	2 50
No. 43. No. 43.	Eye Screens, Yellow per dozen, 4 C	$00 \ $	8 Inchper dozen,	3 00

Our Celebrated Nos. 135-136 Air Burners.



No. 135-Lamp.

Any pressure of gas, artificial or natural, can be perfectly regulated.

Per 100, Complete with 41/2 inch cap mantles.....\$120 00 Per dozen 15 60



No. 195-Clear Glass.



Packed in 50 and 25 dozen cases.

Per dozen \$2	5 0
Open Packages per doz., 3	00
Alabaster, extraper doz,	50

Parts show the principle of our No. 135 Burner.



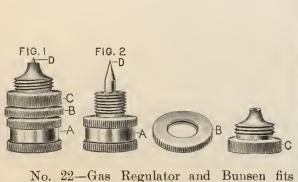
No. 136-Lamp.

For natural or artificial gas, always ready to light.

Per 100, Complete with 3½	
inch Mantles\$85	00
Per dozen	20

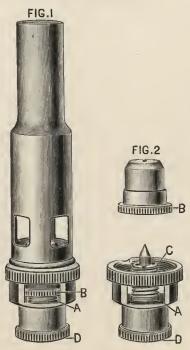
The Ever-Ready High Pressure Bunsen.

Always Ready to Light.



No. 22—Gas Regulator and Bunsen fits regular 3/8-inch gas nipple and has screw for burner.

Per 100, Complete with Bunsen Tube. \$24 00



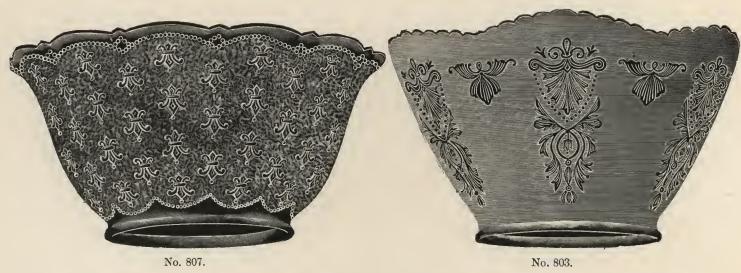


To fit regular burner. For natural and artificial gas.

Price.....\$0 20

We Employ None But Experienced Packers.

Gas Globes.



Per dozen.....\$2 50 | Per dozen......\$2 50



No. 820.

Etched, per dozen \$4 50



No. 809



No. 808

Per dozen......\$2 50 | Per dozen......\$2 50

Gas Globes.



Per dozen......\$2 50 | Per dozen......\$2 50 | Per dozen......\$2 50



Per dozen......\$4 00 | Per dozen......\$4 00



Per dozen......\$4 00 | Per dozen......\$4 00 | Per dozen..........\$4 00

Gas Globes.

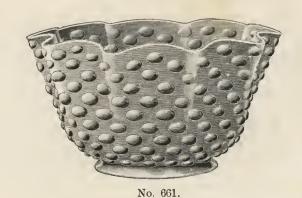






No. 405.

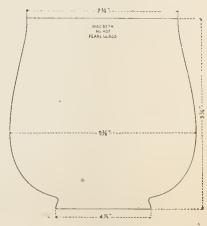
Clear, Opal or Alabaster for inside cluster lights or outside gasoline pressure lamps....per dozen, \$9 00





Per dozen..... \$3 00

To be used for two and three light clusters.



No. 407.



Portables.



No. 1102. Polished Brass, Black Iron Base.

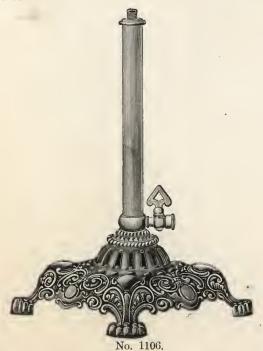
Polished Brass, Black Iron Base.

Per dozen \$18 00 Each, \$1 60



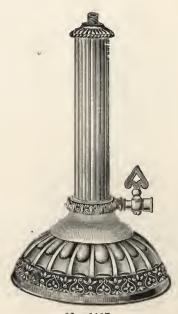
Column Finished in Carmine, the Rest Black Iron.

.....\$2 50



Column Finished in Antique Copper with Base in

Black Iron....each, \$1 70 Brass Columns with Black Base.....each, 1 20 | Each....



No. 1117.

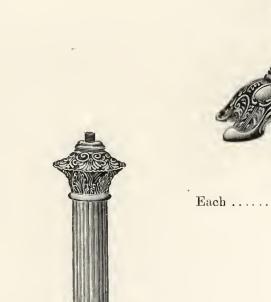
Polished Brass Finish.

Superior Goods-Moderate Prices.

Portables—continued.



Antique Brass Finish. Each.....\$3 00



Patina Finish. Each \$3 00

No. 1113.



No. 1104.

Plain Parts in Carmine, the rest in Antique Copper.

Each.....\$4 50



No. 1103.

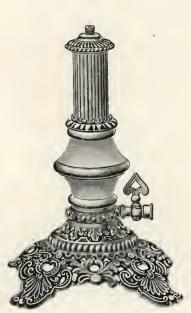
Center Finished in Carmine Red, the rest in Antique Copper.

Each\$4 60

No. 1111.

of Portable Antique Copper Finish.

Portables—Continued.



No. 1101.

Column Finished in Dark Olive or Red, the rest of the Portable in Gilt.



Plain Parts Venetian Copper, Shaded, Ornaments Patina Brass, Balance Patina Copper.



No. 1110.

Plain Parts Shaded Brass Bead, Gilt and Rest Nubian Relief Finish.



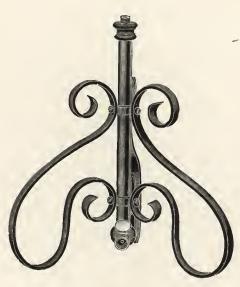
No. 1125,

Figure Finished in Antique Green, the rest of Portable in Gilt.

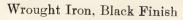
Each \$5 00 Each \$6 00

Best Finish and Workmanship.

Portables—continued.





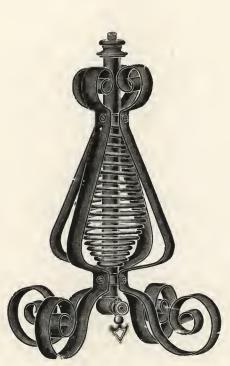




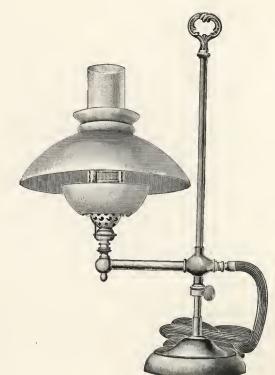


No 1132,

Onyx Base and Onyx Column, Metal Parts Gilt Finish.



No. 1115. Wrought Iron, Black Finish. Each.....\$3 60



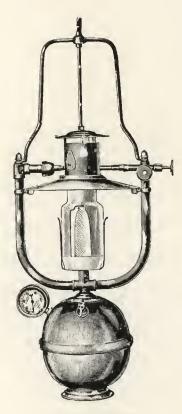
No. 1133.

Student Gas Portable, Polished Brass or Nickel Plated. Can be Raised or lowered to Height Desired. Each.....\$3 30 Fitted with Gas Burners only.

Reliable Goods-Moderate Prices.

Gasoline Pressure Lamps.

Approved by Insurance Underwriters.



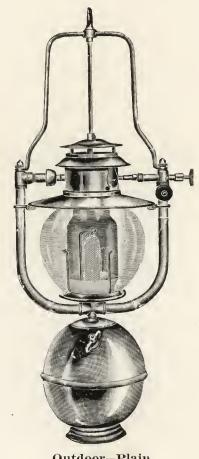
Indoor—Plain.
800 Candle Power.

Height 32 Inches. Shipping Weight 24 lbs. Weight 8 lbs. Reservoir 5 quarts. Burns about 12 Hours.

 Oxidized Copper Finish
 \$16 00

 With Gauge, extra
 4 00

This is the standard of all Hydro Carbo Vapor Pressure Arc. Lamps, producing 800 candle power light at a cost of one-half cent per hour. Every part interchangeable. Workmanship and finish unexcelled. Thousands in daily use. Tanks are made of 18 gauge brass, equipped with safety plug. Every lamp is perfect, having been tested. Complete with reflector, mantle, chimney, wrench, pump and lighting swab. Complete instructions occompany each lamp. We recommend using a spring extersion on indoor lamps which prevents jarring and avoids breaking of mantles and is convenient in lowering lamp for filling. We can equip lamps with a match generator at same price. No lamps genuine without our name on bottom of bowl.



Outdoor—Plain.
800 Candle Power.

Height 32 Inches. Shipping Weight 25 lbs. Weight 10 lbs. Reservoir 5 quarts. Burns 12 Hours

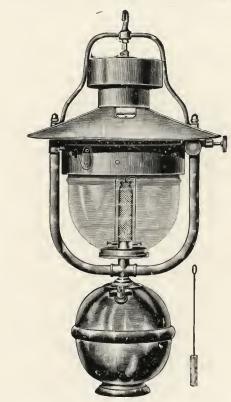
 Oxidized Copper Finish
 \$18 00

 With Gauge, extra
 4 00

An 800 candle power light, produced by gasoline vapor gas, costing about half a cent per hour. A saving of 60 per cent. over gas and 80 per cent. over electricity. In use in thousands of towns for street lighting. Hundreds of hotels, public gardens, corridors, opera houses, railway stations, eating houses, restaurants, etc., are using these lamps with perfect satisfaction. Not affected by wind or weather. Complete directions accompany each lamp. Beautifully finished in oxidized copper or nickel. Each lamp complete with mantle, shade, glassware, wrench, lighting swab and pump.

1904 Model Arc Pressure.

Approved by Insurance Underwriters.



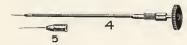
Improved Outdoor, 1000 Candle Power.

Height, 32 inches. Weight, 10 pounds. Shipping Weight, 25 pounds. Reservoir, 5 quarts, burns about 12 hours.

Oxidized Conner Finish	***
Oxidized Copper Finish	 \$22 00
With Gauge, extra	 4 00

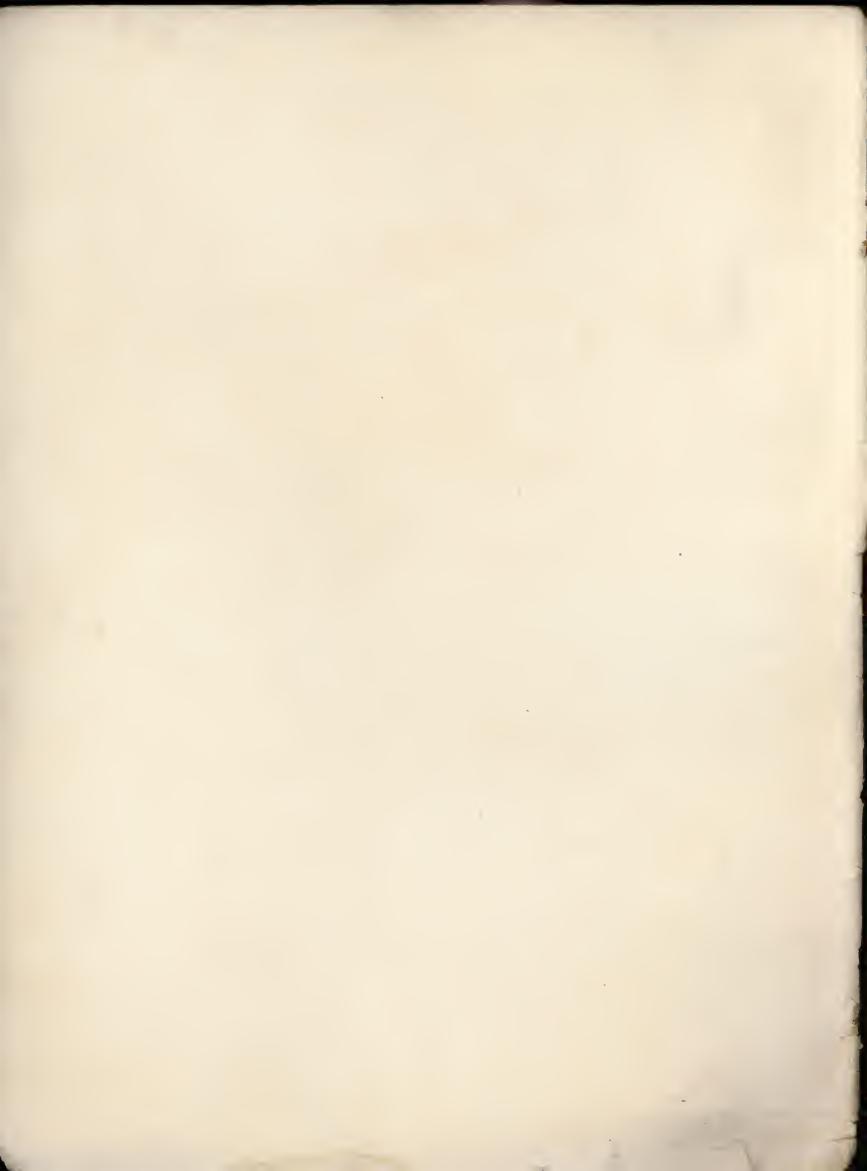
This Lamp is especially designed for outdoor lighting where the temperature gets extremely cold and strong winds prevail. We warrant this lamp to stand up in any weather. It is equipped with an extra large, heavy galvanized iron shade, and large, wide, open top globe, thus overcoming all the weak points that have prevailed heretofore. It is bug proof and perfect in every respect.

REPAIRS



2. 3. 4. 5. 6. 6. 6. 7.	Generator Needle, complete Needle Tip and Wire Smokestack, Outdoor Smokestack, Indoor Gas Elbow Wind Guard	34 30 70 10 70 50 30	19. 20. 21. 22. 23. 24. 25. 26.	Reflector, 10 inch Generator Tube Air Mixing Tube Cross Arm Tree Acorn Nuts, each Needle Seat. size No. 90 Lead Washers for Filler Screw, per dozen Asbestos Swab for Lighting Wrench		70 20 50 20 10 25 20 20
8. 9.	Wind Guard Shade Brackets, each	$\begin{array}{c c} 30 \\ 30 \\ 20 \end{array}$	25. 25.	Asbestos Swab for Lighting		20
11. 12. 13. 15	Tank, 1 gallon, complete with fittings 10	$\begin{bmatrix} 00 \\ 70 \\ 00 \\ 70 \end{bmatrix}$	30. 31. 32.	Indoor Burner with Gauze Air Valve for Filler Plug Burner Gauze Inlet and Collar Pump Hose with Connection	•	54 26 20 40 26





TERMS :

To merchants having satisfactory mercantile rating, we ship on open account on the following terms:

30 Days, Net. 10 Days 2 Per Cent. Discount.

To purchasers not so rated, goods will be shipped C. O. D.

All prices not otherwise stated are F. O. B. Milwaukee.

No charge for package.

No allowance for breakage.

RULES

- 1. In ordering goods give specific description, and always order by catalogue number and number of page. Do not use the words "same as last."
- 2. State distinctly how the goods orderell are to be shipped -whether by freight or otherwise.
- 3. All claims must be made within three days from the receipt of the goods.
- 4. When referring to ormer orders alw ys give the date of same.

